

# **REQUEST FOR QUOTATION (RFQ)**

RFQ Reference: RFQ IT10/014/2023 Provision of CXR and

Specialist Examinations in Crotone

SECTION 1: REQUEST FOR QUOTATION (RFQ) for the provision of medical services for IOM Italy beneficiaries from 1 July to 30 October 2023 in Crotone with possibility of extension under same conditions based on satisfactory performance

International Organisation for Migration (IOM) kindly requests your quotation for the provision of services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 2 bis: Vendor Information Sheet

Annex 3: Technical and Financial Offer

Annex 4: Contract template "MEDICAL SERVICES AGREEMENT"

Annex 5: Certification Replacement Statement - Anti-Mafia

Annex 6: IOM Data Protection Principles

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Approved by: Natasa Gjorgjievska

Name: Natasa Gjorgjievska
Title: Procurement Associate

Date: 1/06/2023

Signature: \_\_\_\_\_

Date: 01 June 2023



# **SECTION 2: RFQ INSTRUCTIONS AND DATA**

Deadline for the Cubusins on	10 luna 2022, 02:00 PM		
Deadline for the Submission	19 June 2023, 03:00 PM		
of Quotation	If any doubt exists as to the time zone in which the quotation should be submitted, refer to <a href="http://www.timeanddate.com/worldclock/">http://www.timeanddate.com/worldclock/</a> .		
	Telef to <u>inter//www.timeanadate.com/wondclock/.</u>		
Method of Submission	Quotations must be submitted as follows:		
	☐ E-tendering		
	⊠ Email		
	☐ Courier / Hand delivery		
	☐ Other Click or tap here to enter text.		
	Bid submission address: <a href="mailto:iomromeprocurement@iom.int">iomromeprocurement@iom.int</a>		
	■ File Format: PDF		
	<ul> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> </ul>		
	<ul> <li>All files must be free of viruses and not corrupted.</li> </ul>		
	<ul> <li>Max. File Size per transmission: 30 MB</li> </ul>		
	·		
	<ul> <li>Mandatory subject of email: RFQ IT10/014/2023 Provision of CXR and Specialist Examinations in Crotone</li> </ul>		
	<ul> <li>Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y.</li> </ul>		
	<ul> <li>It is recommended that the entire Quotation be consolidated into as few attachments as possible.</li> </ul>		
	<ul> <li>The proposer should receive an email acknowledging email receipt.</li> </ul>		
Cost of preparation of	IOM shall not be responsible for any costs associated with a Supplier's preparation		
quotation	and submission of a quotation, regardless of the outcome or the manner of		
quotation	conducting the selection process.		
Supplier Code of Conduct	All prospective suppliers must read the UN Supplier Code of Conduct and		
	acknowledge that it provides the minimum standards expected of suppliers to the		
	UN. The Code of Conduct, which includes principles on labour, human rights,		
	environment and ethical conduct may be found at: Supplier Code of Conduct		
	(ungm.org).		
Conflict of Interest	UN encourages every prospective Supplier to avoid and prevent conflicts of interest,		
	by disclosing to UN if you, or any of your affiliates or personnel, were involved in the		
	preparation of the requirements, design, specifications, cost estimates, and other		
General Conditions of	information used in this RFQ.  Any Purchase Order or contract that will be issued as a result of this RFQ shall be		
Contract	subject to the IOM General Conditions of Contract for provision of		
Contract	goods/services/transportation/medical services available at		
	https://www.iom.int/do-business-us-procurement.		
Eligibility	Bidders shall have the legal capacity to enter into a binding contract with IOM and to		
	deliver in the country, or through an authorized representative.		
Currency of Quotation	Quotations shall be quoted in EURO		
Duties and taxes	The International Organization for Migration is exempt from all direct taxes, except		
	charges for public utility services, and is exempt from customs restrictions, duties,		
	and charges of a similar nature in respect of articles imported or exported for its		
	official use. All quotations shall be submitted net of any direct taxes and any other		
	taxes and duties, unless otherwise specified below:		
	All prices shall:		
	☐ be inclusive of VAT and other applicable indirect taxes		
	☐ be exclusive of VAT and other applicable indirect taxes		



Language of quotation and	Italian or English	
documentation including	Trailor of English	
catalogues, instructions and		
operating manuals		
	Diddors shall include the following decuments in their quetations	
Documents to be submitted	Bidders shall include the following documents in their quotation:	
	☐ Annex 2: Quotation Submission Form duly completed and signed;	
	☐ Annex 2 bis: Vendor Information Sheet duly completed and signed;	
	☑ Annex 3: Technical and Financial Offer duly completed and signed and in	
	accordance with the Schedule of Requirements in Annex 1;	
	☐ Annex 4: A copy of the contract template "MEDICAL SERVICES AGREEMENT" (not	
	to be signed) to be initialled on each page for acknowledgement;	
	☑ Annex 5: Certification Replacement Statement – Anti-Mafia;	
	☑ Annex 6: IOM Data Protection Principles;	
	☑ Annex 7: Up-to-date extract from the Chamber of Commerce Register;	
	<ul> <li>☑ Annex 8: VAT Registration Certificate and/or a valid Fiscal Code;</li> </ul>	
	☑ Annex 9: A brief presentation of the bidder company.	
Quotation validity period	Quotations shall remain valid for 60 days from the deadline for the Submission of Quotation.	
Price variation	No price variation due to escalation, inflation, fluctuation in exchange rates, or any	
	other market factors shall be accepted at any time during the validity of the	
	quotation after the quotation has been received.	
Partial Quotes	Not permitted	
	☐ Permitted (please specify, i.e. by LOTs only or by line item, etc)	
Payment Terms		
rayment remis	☐ 100% within 30 days after receipt of goods, works and/or services and	
	submission of payment documentation.	
	☐ On a monthly basis within 60 days after receipt of goods, works and/or services	
	and submission of payment documentation	
Contact Person for	Focal Person: Luca Corso – IOM Medical Focal Point	
correspondence,	E-mail address: Lcorso@iom.int	
notifications and	Attention: Quotations shall not be submitted to this address but to the address for	
clarifications	quotation submission above.	
Clarifications	Requests for clarification from bidders will not be accepted any later than 5 working	
	days before the submission deadline. Responses to request for clarification will be	
	communicated on email by 14 June 2023	
Evaluation method	☐ The contract will be awarded to the lowest price substantially compliant offer	
Evaluation method	☐ The collision will be awarded to the competitor who has obtained the highest overall	
	score given by the sum of the "technical offer" (maximum 60 points) and "economic	
	offer" (maximum 40 points). The results will be rounded to the nearest hundredth of	
Evaluation criteria	a point.	
Lvaiuation tilteria		
	☑ Full acceptance of the General Conditions of Contract	
	□Comprehensiveness of after-sales services	
	☐Earliest Delivery /shortest lead time	
	□Others (for ex, environmental criteria/considerations, etc)	
Right not to accept any quotation	IOM is not bound to accept any quotation, nor award a contract or Purchase Order	
Right to vary requirement at	At the time of award of Contract or Purchase Order, IOM reserves the right to vary	
time of award	(increase or decrease) the quantity of services and/or goods, by up to a maximum	
	25% of the total offer, without any change in the unit price or other terms and	
	conditions.	
Type of Contract to be	Medical service agreement	
awarded		
	I	



Expected date for contract	01 July 2023		
award.			
Policies and procedures	This RFQ is conducted in accordance with Policies and Procedures of IOM		
UNGM registration	IOM is encouraging all suppliers to register at the United Nations Global Marketplace		
	(UNGM) website at www.ungm.org. The Bidder may still submit a quotation even if		
	not registered with the UNGM, however, if the Bidder is selected for Contract awa		
	of USD 100,000 and above, the Bidder is recommended to register on the UNG		
	prior to contract signature. For vendors who do not have the technical means to		
	register in UNGM, the UNGM has implemented an assisted vendor registration		
	functionality that allows IOM procurement personnel to add local vendors to the		
	UNGM.		



#### **ANNEX 1: SCHEDULE OF REQUIREMENTS**

The International Organization for Migration (IOM), founded in 1951 and since 2016 an Agency affiliated with the United Nations, is the main Intergovernmental Organization working in the field of migration, with 174 Member States and more than 460 offices around the world. The Organization manages numerous national and international projects, including the "Voluntary Relocation from Italy to other EU Member and Associated States - RELITA" project (funded by the European Commission), in collaboration with the Italian Ministry of the Interior and the European Commission, which has as its ultimate goal the voluntary, safe and regular relocation of asylum seekers (beneficiaries) from Italy to other Member States. As part of the project activities developed in the territory of the Metropolitan City of Crotone, it is necessary to medically assess the beneficiaries, including through different medical screenings, in order to provide them with fitness-to-travel before departure.

The type and frequency of medical checks that will be required, as well as the number of beneficiaries who will have to undergo them, may vary considerably from week to week (from 0 to 200 services required weekly).

The provision of medical checks for beneficiaries may be requested either at dedicated reception facilities or at the premises of the bidder.

The results of the medical checks that will be requested from time to time should be reported to the IOM Medical Focal Point no later than 48 hours after being carried out.

#### **Technical Specifications for Services:**

Item No	Minimum technical requirements
1.	Chest x-ray with paper report and images saved on CD in Dicom viewer format or, alternatively, radiogram
2.	Pneumological examination
3.	Cardiological examination with possible EKG/echocardiogram
4.	Gynaecological examination with possible gynaecological ultrasound

### **Delivery Requirements**

Delivery Requirements				
Delivery date and time	<b>Delivery date and time</b> Bidder shall deliver the services immediately after contract signature by last party.			
<b>Customs clearance</b>	Shall be done by:			
(must be linked to	☐ Name of organisation			
INCOTERM	☐ Supplier/bidder			
	☐ Freight Forwarder			



## **ANNEX 2: QUOTATION SUBMISSION FORM**

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	RFQ IT10/014/2023 Provision of CXR and Specialist Examinations in Crotone	Date: Click or tap to enter a date.

## **VENDOR INFORMATION SHEET<sup>1</sup> (ANNEX 2-BIS)**

The Bidder shall submit filled in and signed copy of the VENDOR INFORMATION SHEET

#### BIDDER'S DECLARATION OF CONFORMITY<sup>2</sup>

Yes	No	
		On behalf of the Supplier, I hereby represent and warrant that neither the Supplier, nor any person having powers of representation, decision-making or control over it or any member of its administrative, management or supervisory body, has been the subject of a final judgement or final administrative decision for one of the following reasons: bankruptcy, insolvency or winding-up procedures; breach of obligations relating to the payment of taxes or social security contributions; grave professional misconduct, including misrepresentation, fraud; corruption; conduct related to a criminal organisation; money laundering or terrorist financing; terrorist offences or offences linked to terrorist activities; child labour and other trafficking in human beings, any discriminatory or exploitative practice, or any practice that is inconsistent with the rights set forth in the Convention on the Rights of the Child or other prohibited practices; irregularity; creating or being a shell company.
		On behalf of the Supplier, I further represent and warrant that the Supplier is financially sound and duly licensed.
		On behalf of the Supplier, I further represent and warrant that the Supplier has adequate human resources, equipment, competence, expertise and skills necessary to complete the contract fully and satisfactorily, within the stipulated completion period and in accordance with the relevant terms and conditions.
		On behalf of the Supplier, I further represent and warrant that the Supplier complies with all applicable laws, ordinances, rules and regulations.
		On behalf of the Supplier, I further represent and warrant that the Supplier will in all circumstances act in the best interests of IOM.
		On behalf of the Supplier, I further represent and warrant that no official of IOM or any third party has received from, will be offered by, or will receive from the Supplier any direct or indirect benefit arising from the contract.
		On behalf of the Supplier, I further represent and warrant that the Supplier has not misrepresented or concealed any material facts during the contracting process.
		On behalf of the Supplier, I further represent and warrant that the Supplier will respect the legal status, privileges and immunities of IOM as an intergovernmental organization.

<sup>&</sup>lt;sup>1</sup> Vendor Information Sheet.xlsx

<sup>&</sup>lt;sup>2</sup> This form is mandatory to fill in and sign by every vendor who submits quotation



Yes	No	
		On behalf of the Supplier, I further represent and warrant that neither the Supplier nor any persons having powers of representation, decision-making or control over the Supplier or any member of its administrative, management or supervisory body are included in the most recent Consolidated United Nations Security Council Sanctions List (the "UN Sanctions List") or are the subject of any sanctions or other temporary suspension. The Supplier will immediately disclose to IOM if it or they become subject to any sanction or temporary suspension.
		On behalf of the Supplier, I further represent and warrant that the Supplier does not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the UN Sanctions List and any other applicable anti-terrorism legislation.
		On behalf of the Supplier, I further represent and warrant that, the Supplier will apply the highest ethical standards, the principles of efficiency and economy, equal opportunity, open competition and transparency, and will avoid any conflict of interest.
		On behalf of the Supplier, I further represent and warrant that the Supplier undertakes to comply with the Code of Conduct, available at <a href="https://www.ungm.org/Public/CodeOfConduct">https://www.ungm.org/Public/CodeOfConduct</a> .
		It is the responsibility of the Supplier to inform IOM immediately of any change to the information provided in this Declaration.
		On behalf of the Supplier, I certify that I am duly authorized to sign this Declaration and on behalf of the Supplier I agree to abide by the terms of this Declaration for the duration of any contract entered into between the Supplier and IOM.
		IOM reserves the right to terminate any contract between IOM and the Supplier, with immediate effect and without liability, in the event of any misrepresentation made by the Supplier in this Declaration.

Signature: _	
Name:	Click or tap here to enter text.
Title:	Click or tap here to enter text.

Click or tap to enter a date.

Date:



## **ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES**

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	RFQ IT10/014/2023 Provision of CXR and Specialist Examinations in Crotone	Date: Click or tap to enter a date.	

#### Technical Offer 60/100

Provide the following:

Item	Technical specifications	Applicant's comments (please delete the grey text before completing each part)
No.		(please delete the grey text before completing each part)
1	a brief description of your qualification, capacity and expertise to provide for the services requested under the "Technical Specifications for Goods" at page 5 (max 20 points, 4 points for each of the Specification listed, 2 points for the clarity of the text and 2 points for proven qualification and expertise)	Please <b>provide a brief description</b>
2	team composition, language skills and CVs of key personnel (max 20 points, 5 points for each staff possessing the necessary, required requirements to perform the activities under the "Technical Specifications for Goods")	Please <b>provide a brief description</b>
3	a brief description of experience gained by the bidder (and/or staff) in the field of migrant health monitoring and protection (max 10 points, max 5 points for the number of years of experience and max 5 points if more than 5 staff suitable for carrying out the activities requested)	Please provide a brief description
4	capacity of reducing the timeframe to provide the results of the examinations performed based on IOM's request and capacity to provide for additional tests/examinations in case requested by IOM (max 10 points, max 5 points for the capacity to reduce the time to share results with IOM and max 5 points if capable of ensuring additional examinations.	Please provide a brief description



# Financial Offer 40/100

Provide a lump sum for the provision of the services stated services of your technical offer. The lump-sum should include all costs of preparing and delivering the Services.

# **Currency of Quotation: Euro**

Ref	Description of Deliverables	Unit Price
1.	Chest x-ray with paper report and images saved on CD in Dicom viewer format	
2.	Chest x-ray with paper report and radiogram	
3.	Pneumological examination	
4.	Cardiological examination with possible EKG/echocardiogram	
5.	Gynaecological examination with gynaecological ultrasound	
	Total Price	

# **Compliance with Requirements**

	You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter proposal
Delivery Lead Time			Click or tap here to enter text.
Validity of Quotation			Click or tap here to enter text.
Payment terms			Click or tap here to enter text.
Other requirements [pls. specify]			Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.			
Exact name and address of company	Authorized Signature:		
Company NameClick or tap here to enter text.	Date:Click or tap here to enter text.		
Address: Click or tap here to enter text.	Name:Click or tap here to enter text.		
Click or tap here to enter text.	Functional Title of Authorised Signatory:Click or tap here to enter text. Email Address: Click or tap here to enter text.		
Phone No.:Click or tap here to enter text.			
Email Address:Click or tap here to enter text.			